# Appendix 1: recomputation of MAFIPP outreach targets and results per MTE recommendations



Method to recompute MAFIPP’s outreach targets:

* traditional financial services:
	+ Recomputed the targets set in 2014 on the basis of the MicroLead PBAs with Acleda Bank Laos and ABL and CARD MRI (comprehensive support to the four MFIs: XMI, EMI, SCU Huachay Patthana, SCU Luang Prabang) on the scope recommended by the MTE.
	Assuming a natural growth of 10% p.a. of outreach following the conclusion of the PBAs.
	+ Rebased the outreach of the FIF by reducing the expected outreach initially delineated from targeted support to some of the former CARD MRI recipients.
* Digital Financial services: aggregation of the business plans of the 3 operators supported by UNCDF in Laos

Proposed revised outreach target of MAFIPP by 30 September 2018:
**266,000 additional active users of financial services**

* 138,500 women / 127,500 men
* 181,000 users of traditional financial services
* 85,000 users of DFS.
*Represents the linear trajectory as of end Q3 2018 between the two end-of-year targets mentioned above on p.3 for DFS: 11,733 for 2017 and 109,116 for 2018.*